

# Patrick McWilliams

3841 W. Calle Poco

Laveen, AZ. 85339

Cell 602-328-0245

[patmac690@hotmail.com](mailto:patmac690@hotmail.com)

## PROFILE

I have over 26 years of experience in the commercial and residential landscape industry and over 10 years in the pest control industry. I most recently managed the Pest Management Division for AAA Landscape's corporate office in Phoenix and also Tucson and San Antonio, Texas branches.

## EXPERIENCE

### **Director - Pest Management Division, AAA Landscape, Phoenix, AZ. 2012 - 2020**

Sales, billing, scheduling, routing, training, expert price negotiator/rebates, purchasing of over 1,000,000 worth of chemicals, fertilizers and rye seed annually, landscape contracts, pest contracts, turf programs, equipment repair, maintenance and knowledgeable of spray equipment, quality control. Excel spread sheets, word, powerpoint presentations, instructor Pest Management Division 6 hours of CEU's, PMD renewals, ALCA, and GHS training instructor. Vast knowledge of chemicals for pre and post emergent applications, insecticides, rodenticides, turf weeds and fertilizers. General pest knowledge with insects, diseases, pest ID & treatment and bees. Protecting the owners QA license, customer service, labels/SDS and mitigate any issues with the public in regard to chemicals/spraying.

### **Chemical Department Supervisor - AAA Landscape, Phoenix, AZ. 2005 - 2012**

Chemical applications for pre and post emergents, turf spraying, olive tree spraying, diseases, insects, rodents, scheduling, training, equipment repair and maintenance, billing.

### **DLC Resources - Chemical Spray Division/Spray Tech, Phoenix, AZ. 1998 - 2005**

Chemical applications for pre and post emergents, turf spraying, olive tree spraying, fertilizers, equipment repair and maintenance.

### **Tender Lawn Care, Inc. - Owner, Ft. Lauderdale, FL. 1993 - 1998**

Property management, plant designs, sales, billing, irrigation, scheduling, routing, training, mowing, equipment maintenance and repair.

### **Contact Gabriel - Data Processing Manager, Ft. Lauderdale, FL. 1987 - 1993**

Monthly statement billing, accounting duties, financials

### **Arvey Paper & Supples - Accounting Department, Ft. Lauderdale, FL. 1983 - 1987**

Accounting responsibilities, billing, financials

## EDUCATION

Graduate of Platt College, St. Joseph, MO. Bachelor Degree in Business Management

## SKILLS

OSHA Safety Training, ALCA, ACLP Certified, Pest Management Division certified #001041. Certified in Industrial & Institutional, Weed & Right of Way, Turf & Ornamental, Aquatic, Pest & fumigation. CEU instructor for PMD & ALCA. Texas Department of AG license in Weed & Lawn, Smith Defensive Driving Course, CPR certified, SLM certified, ISA Certified Arborist WE-1217A. First Aid, various manufacturers training courses and Train the Trainer.