

Steven John Carroll

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Objective: Arizona Nursery Association certified professional with more than 20 years in the industry looking for sales and management positions in the Phoenix area.

Relevant experience

A & P Nursery - Mesa, AZ

February 2018 - Present

Salesman, nurseryman at busy family-owned nursery.

Landscaper's Market by Armstrong Growers- Phoenix, AZ

September 2016 - January 2018

Manager, three acre wholesale nursery- selling company-grown seasonal color as well as brokered trees and shrubs to landscapers, retailers, resorts and other wholesalers. Hired and fired employees.

A & P Nursery – Mesa, AZ

May 2013 - September 2016

Salesman, nurseryman, at busy family-owned retail nursery.

Baker Nursery – Phoenix, AZ

January 2012 – April 2013

Salesman, nurseryman, at the city's busiest independent retail nursery.

All Season Wholesale Growers – Phoenix, AZ

January 2011 – January 2012

Account Manager, acquired and managed accounts for a medium-sized farm, sold farm-grown plants to the nursery industry, arranged deliveries and service, managed portions of the website.

Desert Tree Farm – Phoenix, AZ

October 1999 – July 2008

Account Manager, acquired and managed accounts for one of the top wholesale farms in the valley, sold plants to the nursery industry throughout Maricopa County, arranged deliveries and service, managed a satellite office. The time I was there was one of the farm's most successful periods.

Saguaro Country Nursery – Phoenix, AZ

October 1996 - October 1999

Manager, grew and sold drought tolerant cactus and succulents to retail customers and landscapers, managed the day to day operations, dispatched deliveries and service.

Education and skills

- Arizona Certified Nursery Professional since 1985
- Glendale Community College, 1994-1996
- Graduate of Dale Carnegie Training in sales, 2000

- Active in the Arizona Landscape Contractors Association and the Arizona Nurseryman's Association.

References

- James Russell, Vice President Wholesale Armstrong Growers 626-826-5601
- Anthony Pytel, General Manager Armstrong Growing Grounds 760-219-9183
- Beth Gosnell, owner All Season Wholesale Growers 602-509-7242
- Larry Hollett, Sales Desert Tree Farm 602-237-2535
- Juan Contreras, Sales Manager Desert Tree Farm 602-569-6604
- Eric Johnson, Sales Manager Western Tree Co. 602-738-8733