



DHM Landscaping

Commercial Landscaping Account Manager

DHM Landscaping is currently seeking a highly professional and experienced Landscaping Account Manager to join the DHM Maintenance Division overseeing a premium North Phoenix resort property. Candidate must have at least 5 years commercial/HOA landscaping experience, a passion for and deep knowledge of Arizona landscape, excellent communication skills, enjoy a fast-paced environment and have the ability to juggle multiple large commercial projects.

Duties / Responsibilities:

- Be on-site five (5) days / week to lead and to work alongside a dedicated team, manage client relationship and to own the responsibility of product & service quality.
- Must be able to sell enhancements to scope and coordinate their completion with customer and team member
- Proactively manage the assigned business as a profit center; increases revenue, leverage resources and track expenses to ensure revenue, efficiency, and gross margin goals are met
- Maintain monthly budgets and reporting results to management
- Act as liaison between customers and our company to ensure that receivables are current
- Ensuring that all employees are working efficiently and safely at all times

Eligibility Requirements:

- 2+ years college & 5+ years landscaping or 10+ years landscaping experience
- Prefer a Bachelor's degree in Ag Business, Horticulture, Ag Science, Landscape Maintenance, Environmental Design, Landscape Architecture or other Green Industry degree.
- Proficient with computer software programs including Word, Excel and Outlook
- Knowledge of all facets of production including irrigation, spray equipment, etc.
- Customers service experience
- Precious supervisory experience
- Ability to prioritize job duties in a fast paced environment
- Effective oral and written communication skills
- Strong work ethic
- Bilingual in Spanish and English a plus
- Valid Driver's License

Work Environment / Physical Requirements:

- Ability to work in extreme conditions - temperatures may exceed 100 degrees Fahrenheit
- Ability to work in direct sunlight for extended periods of time
- Ability to lift and carry 40 lbs. (equipment parts.)

MUST HAVE PREVIOUS COMMERCIAL LANDSCAPE MANAGEMENT EXPERIENCE

Interested and Qualified Candidates:

Please send your resume and contact information to Matt Pennica at matt.pennica@dhmlandscaping.com