

*At Gothic Landscape, we are about delivering extraordinary customer service, building authentic relationships not only with our clients, but with our teams. With ingenuity, vision and dedication, we transform landscapes that become the places people play, work and live. As the largest family-owned and operated landscaping company in the nation, we never forget why we do what we do... and who makes it all possible. Together, we create something unique that keeps on growing year after year.*

***Are you our next great LANDSCAPE MAINTENANCE ACCOUNT MANAGER? If you enjoy working outdoors in a fast-paced environment while providing quality and timely customer service to our clients and managing our production crews, we want you to apply today!***

***\*This position is located in El Mirage, West Phoenix, AZ***

***\*HIGHLIGHTS of what our Account Managers will do, but not limited to:***

- Create strong relationships with our customers through communication and service, ensuring they receive quality, timely service on their projects
- Manage crew members as needed including: morning dispatch, performance management, addressing complaints, and planning, assigning or directing work load
- Provide proactive site quality reviews and communicate assessments internally and externally
- Network and earn referrals to help the branch achieve its new growth objectives
- Lead the branch in growing its base contracts in the targeted market segments and geographic locations
- Assist the branch team in achieving its overall objectives of quality, retention, growth and profitability

***Are you the right fit for this role?***

***\*SKILLS & EXPERIENCE that are necessary as an Account Manager will include, but not limited to:***

- 5 years+ of client & crew management experience within the commercial landscape industry with a proven track record of managing a large client portfolio is highly preferred
- 2 or 4-year college degree in a related field and/or, have a minimum of 2-3 years landscape/horticulture experience preferred to include training and managing multiple crew members/gardeners
- 3 years of strong customer service, sales and communication experience, or combined comparable experience
- Sound time management and organizational skills with a strong work ethic
- Strong interpersonal verbal & written skills are a must with the ability to write and present proposals and bids
- Experience in consultative sales to clients for additional services

***\*PERKS and PLUSES:***

- Healthcare benefit program & 401K match program
- 9 paid holidays per year with paid vacation & sick leave
- Company paid vehicle, cell phone, laptop

- Fun and fast-paced working environment with a great work-life balance
- Paid training/certification and career advancement
- Gothic's company culture fosters growth, inspires longevity and rewards mutual loyalty

***Here at Gothic Landscape, we believe that your success is our success. The only thing missing is YOU. Apply Today!***

***Candidates, please email your resumes to [Frank.esqueda@gothiclandscape.com](mailto:Frank.esqueda@gothiclandscape.com) and [Lmilton@gothiclandscape.com](mailto:Lmilton@gothiclandscape.com).***

#### **OUR EEO POLICY**

We are committed to providing equal employment opportunities to all employees and applicants without regard to race (including traits historically associated with race, such as hair texture and protective hairstyles, including braids, locks, and twists), ethnicity, religion, color, sex (including childbirth, breast feeding, and related medical conditions), gender, gender identity or expression, uniform service member and veteran status, marital status, pregnancy, age, national origin, ancestry, citizenship status, disability, protected medical condition, genetic information, sexual orientation, or any other protected status in accordance with all applicable federal, state, and local laws.